

The SAES[®] Getters Group

2006 Consolidated Results

STAR Conference

Milan - March 1, 2007

we support your **innovation**

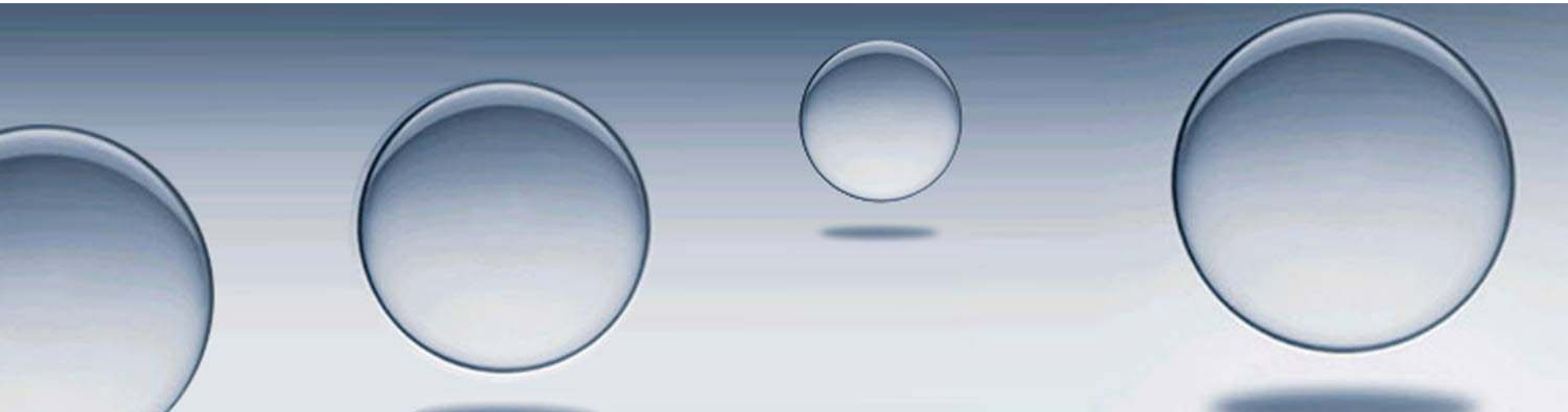
saes
getters

The SAES Getters Group

- Group Overview
- Financial Results
- Business Outlook

Core Business

The SAES[®] Getters Group is **the world leader** in a variety of scientific and industrial applications where stringent **vacuum** conditions or **ultra-high pure gases** are required.

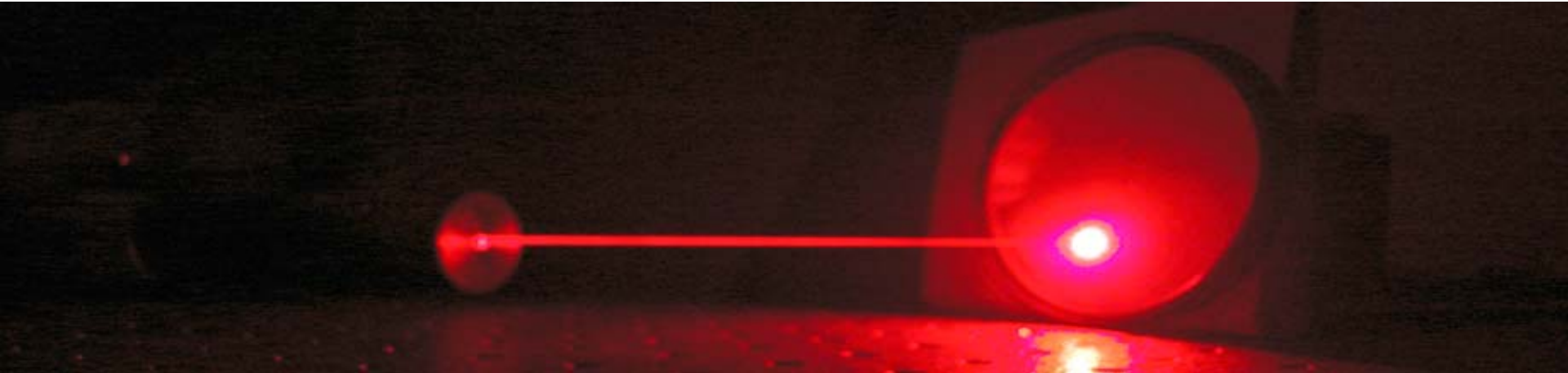


Core Business

For nearly **60 years**, our getter solutions have been supporting **technological innovation** in:

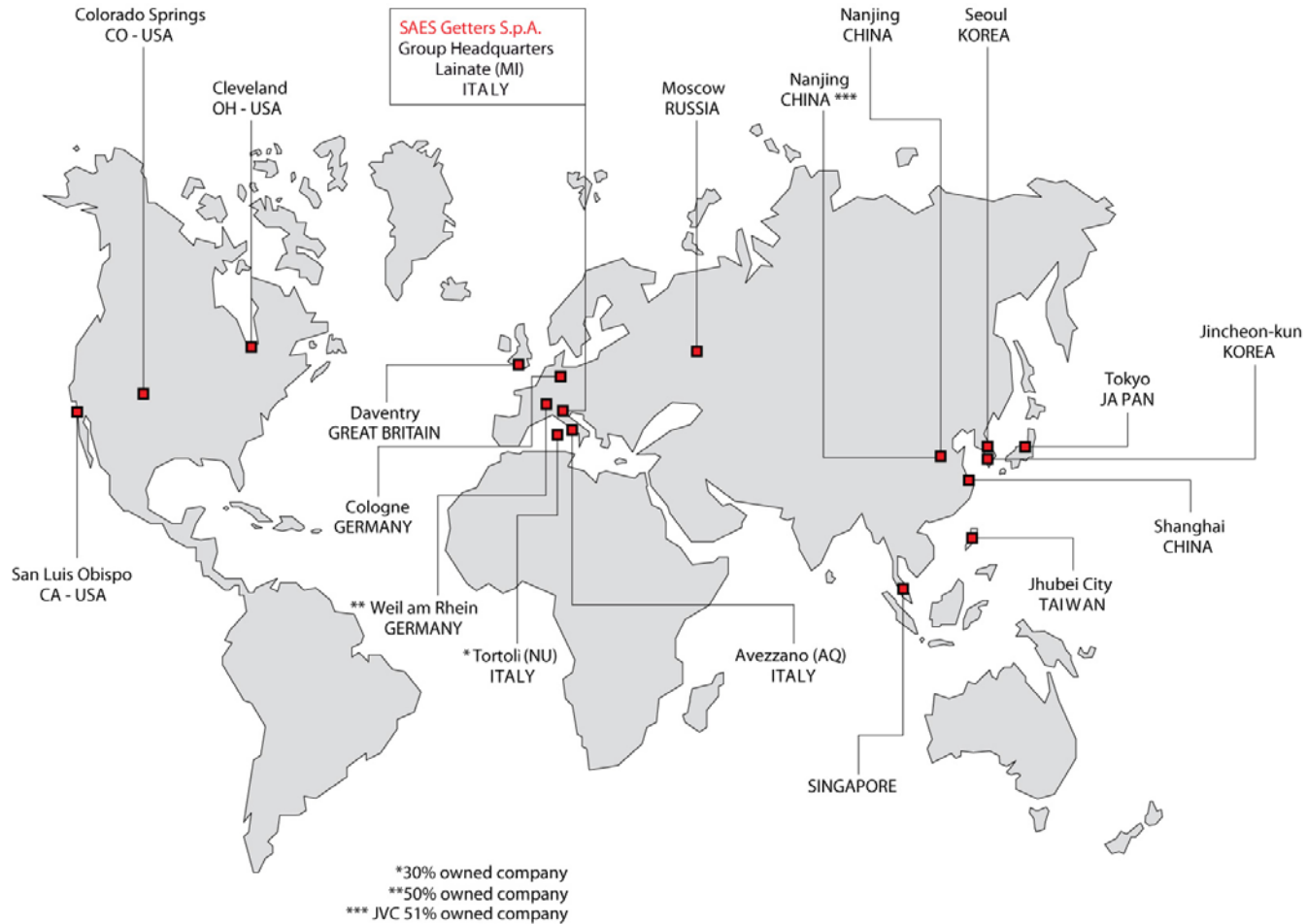
- The information display industry
- The lamp industry
- Ultra-high vacuum systems
- A wide range of electronic device-based applications
- Vacuum thermal insulation
- Semiconductors

Research & Innovation



- Average of **8% of net consolidated sales** allocated to **R&I activities** every year
- State-of-the-art corporate **laboratories** covering a surface of over **3,300 sq.mt.**
- Nearly **100 people** committed to investigating problems, developing proposals and testing solutions

Global Presence



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2006 Highlights

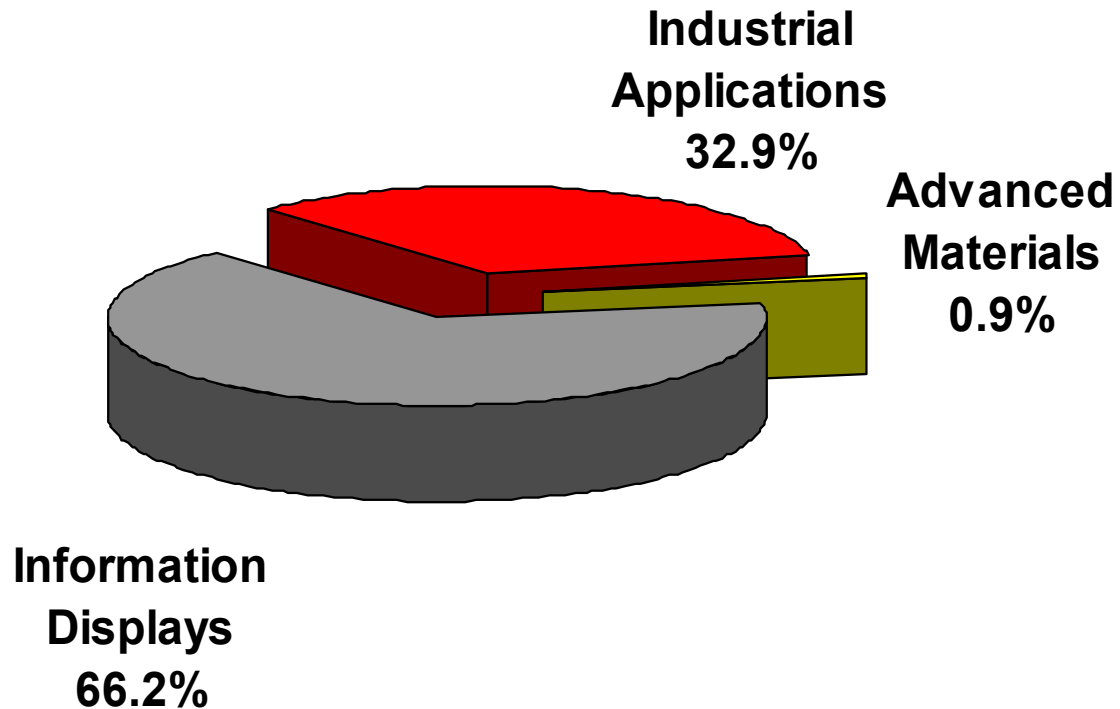
- Excellent year in terms of sales
- Record operating and net profitability, even if affected by restructuring costs and high tax rate
- Strong cash generation
- Finalized acquisitions:
 - buy out of 35% of SAES Getters (Nanjing) Co. Ltd. (previously a Joint Venture under the name Nanjing SAES Huadong Getters Co. Ltd.)
 - 50% of Memory-Metalle GmbH
 - 51% of Joint Venture Nanjing SAES Huadong Vacuum Material Co. Ltd.

Highlights

	2006	2005
NET SALES	165.6	138.6
EBITDA	66.2	45.2
OPERATING INCOME	54.9	32.8
NET INCOME	28.6	21.0
RESEARCH & DEVELOPMENT EXPENSES	15.6	14.6
TOTAL ASSETS	232.3	224.4
PURCHASE OF PROPERTY, PLANT AND EQUIPMENT	10.8	9.6
NET FINANCIAL POSITION (December 31)	90.4	85.9
NUMBER OF EMPLOYEES (December 31)	832	825

All figures in M€, unless otherwise stated

2006 Consolidated Sales by Business Unit



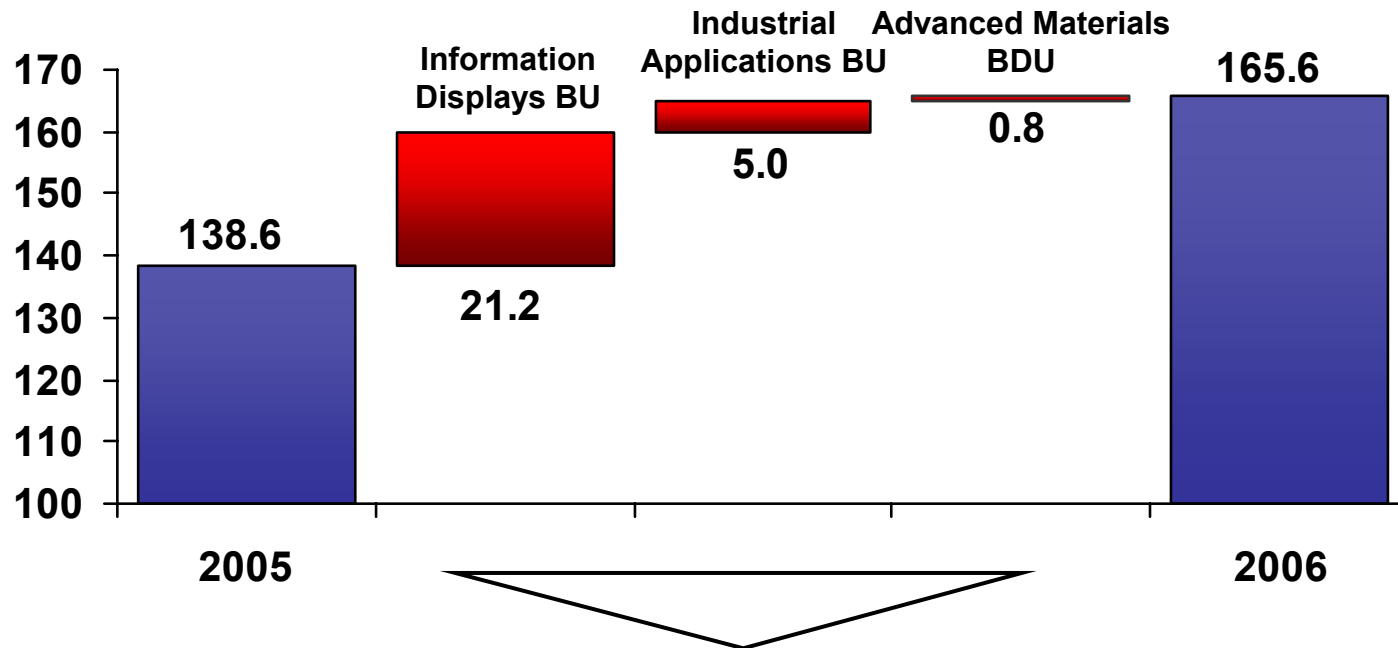
Sales per Business Areas

- ❑ **Flat Panels** (+43%*): strong rise in sales of Hg dispensers for backlighting of LCD
- ❑ **Cathode Ray Tubes** (-17%**): decrease in a mature market
- ❑ **Lamps** (+17%*): higher sales of Hg dispensers for fluorescent lamps
- ❑ **Electronic Devices** (+13%*): increase in sales of getters for electronic tubes
- ❑ **Vacuum Systems and Thermal Insulation** (+7%*): higher sales for scientific projects and thermal insulation
- ❑ **Semiconductors** (33%**): higher sales of large and small gas purifiers
- ❑ **Advanced Materials** (+109%*): increase in sales of business development unit

* 2006 vs. 2005 sales difference

** 2006 vs. 2005 sales difference on a comparable consolidation basis

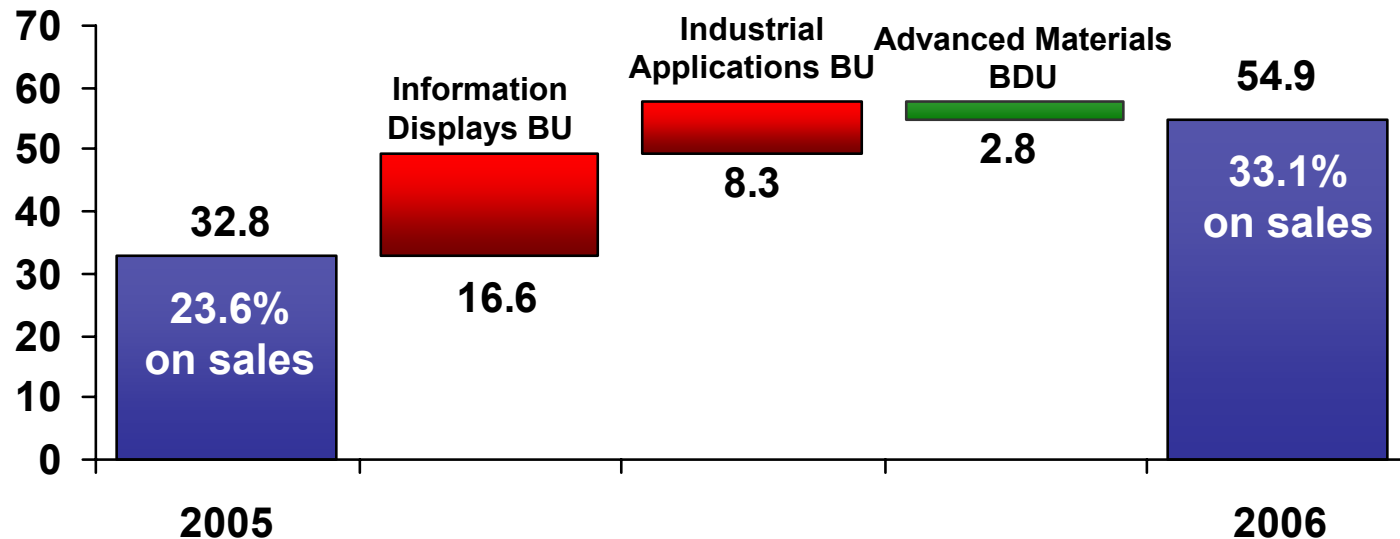
Consolidated Sales



Strong growth in Flat Panels BA and good performance of all BAs in Industrial Applications, particularly Semiconductors

All figures in M€

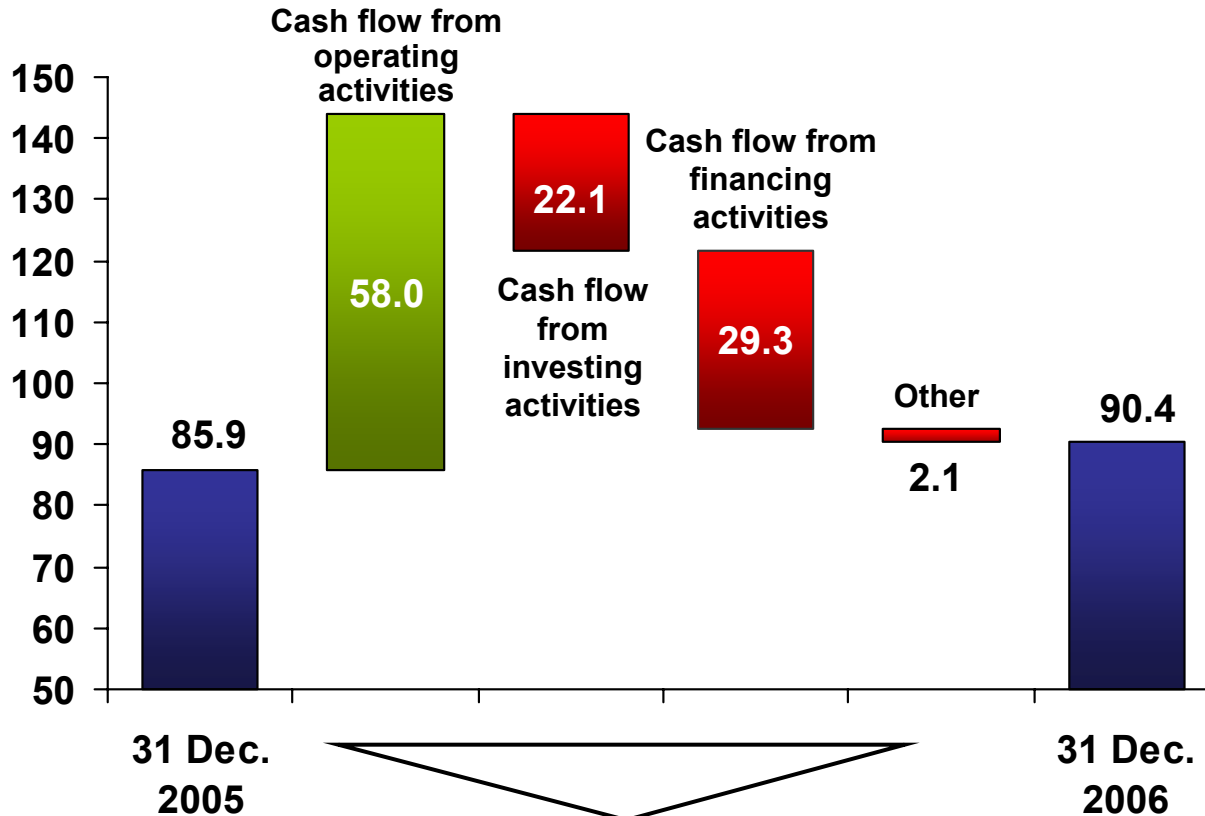
Consolidated Operating Profit



Outstanding Information Displays margin, despite restructuring costs of manufacturing activities of getters for CRT, and sharp recover for Industrial Applications thanks to higher sales and a more favorable sales mix

All figures in M€, unless otherwise stated

Net Financial Position



Strong cash generation and rewarding dividend policy

All figures in M€

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Business Outlook

- ❑ LCD market expected to continue growing but with higher fluctuations for greater seasonality and continuous stock adjustments
- ❑ Current introduction into the market of high yield mercury dispenser protected by IP and providing cost advantages for customers: good tool to minimize the impact of growing pricing pressure
- ❑ LED technology not supposed to be a threat in the short and medium term
- ❑ Expected a further slowdown in CRT market due to the penetration of flat panels
- ❑ Estimated an overall slight growth for other industrial markets
- ❑ Continuing efforts in the field of Advanced Materials
- ❑ Ongoing selection for possible acquisitions

Thanks
for your attention

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